

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Less 18-022R - Paints, Caulks, Sealers, Related Coatings, and Accessories

This request is to approve the recommendation to award Invitation to Bid (ITB) 18-022R - Paints, Caulks, Sealers, Related Coatings, and Accessories for a one (1) year contract from October 1, 2017 through September 30, 2018. This ITB is utilized by the Physical Plant Operations (PPO) Department to purchase painting and sealing products.

The amount requested was determined based on the PPO's requirements to satisfy the needs of the District and a comparison of prices from the previous bid and the new bid.

This Bid is only for one (1) year, instead of three (3), as Procurement & Warehousing Services (PWS) are rewriting specifications in the paint products we purchase. The District uses Florida School Plant Management Association (FSPMA) as guidelines.

FSPMA has disbanded at this time leaving very few certified/approved paints left. Unfortunately, supplier participation in the process has dramatically declined due to some factors including the cost of certifying paints and can no longer be sustained. Many of the FSPMA participants also belong to the Masters Paint Institute (MPI), and the cost of both was prohibitive. This one (1) year bid will give the District the time to cross over from FSPMA approved paints that the District use to an MPI equivalent to better ensure that the District is getting a quality product at the best price.

The current Bid 15-032R - Paints, Caulks, Sealers, Related Coatings, and Accessories, is a three (3) year contract that will expire on September 30, 2017. Bid 15-032R was originally awarded a spending authority of \$850,000, and on April 18, 2017, the School Board approved an increase of \$150,000.

As you can see in the bid analysis comparison between Bid 15-032R and Bid 18-022R, PWS have received more responses in Bid 18-022R, per line item. Furthermore, in Bid 18-022R, for the majority of line items, PWS are receiving better prices, compared to the current Bid 15-032R.

The solicitation for the new bid ran from July 18, 2017 through August 8, 2017. The bid is a recommendation to be awarded to a primary and an alternate vendor who met all specifications, terms, and conditions of the bid, per line item. Including an alternate awardee allows for continuity of services if the primary vendor cannot comply with delivery requirements, specifications, or in emergency cases.